

Head of Fundraising & Marketing

Job Summary

St Teresa's Hospice, Darlington is seeking a Head of Fundraising & Marketing to lead our Income Generation Team.

We are looking for a driven and passionate individual to be responsible for the effective leadership and management of our fundraising and marketing functions.

If you are a motivational leader looking to join an effective team that makes a real difference, then this could be the perfect opportunity for you.

Location: St Teresa's Hospice, The Woodlands, Woodland Road, Darlington, DL3 7UA

Hours: We are ideally seeking a full-time candidate for 37.5 hours per week; usual working pattern Monday to Friday, 9am to 5pm.

We are open to considering part-time applications for a minimum of 22.5 hours per week over 3 days.

You will need to flexibly outside of normal working hours on occasion, as required to facilitate and attend events, including evening and weekend working.

St Teresa's Hospice Band 7: Starting salary £40,879 per annum (pro-rata for part-time candidates).

Salary range for role, subject to ongoing professional development: £40,879 - £51,650 per annum, pro rata.

Important application info:

Successful applicants are required to provide a basic disclosure. Disclosure expense will be met by St Teresa's Hospice. All posts are subject to a six-month probationary period.

The closing date for this job is: 11 January 2026 or as soon as sufficient applications have been received. Please apply as soon as possible to be considered for this role.

Please be aware that we do not have a sponsor license, and are therefore only able to appoint candidates who are eligible to work in the UK.

Main duties of the job:

We are a forward thinking, inclusive registered Charity with Inpatient, Outpatient and Hospice at Home services, providing care and support to palliative patients and their families in their own homes and at St Teresa's Hospice.

The Head of Fundraising and Marketing is part of the Hospice's leadership team, reporting directly to the Chief Executive. This post is responsible for the effective management and operation of the following functions and for leading the team to achieve financial targets:

- Individual giving (including cash appeals, regular giving, in memoriam giving and legacies)
- Corporate partnerships
- Events and community fundraising
- Trusts and grants
- Marketing and communications

Essential and desirable qualifications, skills and experience include:

- Relevant professional qualifications at Level 6 or above or equivalent experience

- Knowledge of charitable income generation methods and marketing techniques, relevant fundraising regulations and best practice
- Experience of team leadership at a senior level, with experience of delivering income generation and marketing objectives
- Able to travel for work using own transport, and to drive Hospice vehicles

For further details, please see the job description and person specification which is available from our website at <https://darlingtonhospice.org.uk/work-with-us/>

About Us:

Join an organisation where we all work together for a shared charitable goal, based in beautiful grounds, with a community feel and an inclusive culture.

Benefits of working for St T's include:

- Training and development opportunities
- Flexible working schemes
- Generous company annual leave, sick pay, and maternity/paternity/adoption pay entitlements
- Continuation of existing NHS pension scheme at Band 5+, and other pension schemes available
- Opportunities to attend and participate in fun and exciting fundraising and awareness events
- Workforce events, including long service awards
- Employee Assistance Programme including free counselling/CBT
- Discounted complementary therapies including acupuncture & massage
- Onsite Bistro
- Free eye tests for computer users
- Hospice-based staff are eligible for free annual flu jabs
- Free will-writing service via Octopus Legacy
- Discounted local leisure centre membership and eligibility for Blue Light discount card

Please contact HR for further details.

St Teresa's Hospice complies with GDPR during the recruitment and selection process. For information on how we process your data, please see the NHS Jobs Privacy Notice and St Teresa's Hospice Recruitment Privacy Notice.

St Teresa's Hospice is a Disability Confident Employer. We are committed to employing and retaining disabled people, and we encourage applications from all sectors of the community.

To apply:

You can download the application form at: <https://darlingtonhospice.org.uk/work-with-us/>

Please submit your completed application form via post or by hand to **HR Dept, St Teresa's Hospice, The Woodlands, Woodland Road, Darlington, DL3 7UA**, or by email to hr@darlingtonhospice.org.uk

For more information about the role, please contact the HR Office on 01325 254321.

Our Values:

Our values are our core beliefs. They explain who we are, what we believe in and what we stand for.

